

Syed Farooq Mohammad Hussaini

Mobile: 00-974-31407890, E-Mail: sfarooqmh@gmail.com

Current Location: State of Qatar



Application for the role of Sales Manager / Regional Sales Manager

SUMMARY

Results-driven sales professional with over 15 years of extensive experience in the oil and gas industry, including 12 years in Qatar.

Proven track record of commercial leadership, surpassing sales targets, cultivating strategic partnerships, and driving revenue growth. I am seeking a challenging role where I can leverage my expertise in sales, client relationship management, and deep industry knowledge to contribute to the success of a forward-thinking organization. Committed to delivering exceptional value through a combination of technical acumen, negotiation skills, and a customer-centric approach.

I have accumulated extensive technical knowledge, valuable lessons learned, and specialized expertise in the business of maintenance services for pumps, compressors, motors, and turbines. My experience extends beyond routine sales to include proficiency in the management of workshop-based activities, retrofit, and on-site overhauls (call-offs or turnarounds). I bring a proven track record of delivering high-quality services and solutions to customers.

EDUCATION

Bachelor of Engineering (BE), from Visvesvaraya Technological University, Karnataka - Grade: First class

Degree certificate attested & authenticated by HRD, MEA, Embassy of Saudi Arabia, Saudi Cultural, Embassy of Qatar and Embassy of UAE.

PERSONAL DETAILS

Date of Birth	:	29 November 1985
Marital Status	:	Married
Passport No	:	S2365340
Local Address	:	Doha, Qatar
Nationality	:	Indian
Driving license	:	Qatar

WORK EXPERIENCE

August 2022 – Till date: Sulzer Rotating Equipment Services WLL (JV of Sulzer (UK) and Mannai)

Workshop location: Oryx Engineering Solutions Ras Laffan as Authorized service centre

Work location: State of Qatar

Sales Manager

Role and Responsibilities.

- Sulzer Rotating Equipment services was established in July 2022, and I was the first recruitment to the company, immediate after joining I started with vendor registrations with potential customers in Qatar and successfully onboarded Sulzer with 25+ O&M companies in Qatar within 4 months.
- Developed and implemented a comprehensive sales strategy aligned with the overall business objectives related to services of rotating equipment's.
- Analyzed customer needs and identify opportunities for growth into services and PPR.
- Accomplished a sales order in the millions CHF for the year 2023 and secured numerous LTSA.

contracts.

- Build and maintain strong relationships with key clients and stakeholders, demonstrating over a decade of dedicated collaboration and rapport-building.
- Understand client needs and offer them tailored proposal as per requirement and achieved several customer satisfactions.
- Developed sales plans, budgets, and forecasts.
- Identified and pursue new business opportunities such as spare parts and retrofit in addition to services.
- Explored and evaluated potential partnerships, alliances, and collaborations to drive business growth for repair of white metal bearings.
- Implement and monitor key performance indicators (KPIs) to assess the effectiveness of sales strategies.
- Analyze sales data, customer feedback, competitors' study and market trends to make decisions and adjustments.
- Lead negotiations with clients to secure favorable terms and conditions for contracts.
- Work closely with legal and finance teams to ensure compliance with company policies, golden rules and regulations.
- Communicate effectively with engineering team to ensure a coordinated approach to customer satisfaction and business goals.
- Solicit and analyze customer feedback to identify areas for improvement.
- Ensure compliance with industry regulations, company policies, and ethical standards in all sales activities.

December 2015 – August 2022: Oryx Engineering Solutions LLC

Work location: Ras Laffan, State of Qatar

Sales Engineer

Role and Responsibilities.

- Managed and cultivated relationships with assigned key customers in Qatar, served as the primary point of contact for their needs and ensuring high levels of customer satisfaction. This involved understanding their specific requirements, addressing concerns, and strategically positioning products and services to meet their expectations.
- Strategic Consulting, including business plan and sales strategy development.
- Generated sales leads and win business at industrial end users within Oil and gas industry, Power, utility, petrochemical and other commercial sectors.
- Generate new sales lead and explore new customers and visit them with a presentation.
- In consideration of Excellent sales specialist competences, problem-solving attitude I was handling entire customers of Qatar to achieve the targeted order intake.
- Management of allocated accounts (O&M companies, End users, EPC's) and scouting of new prospects / channels to market.
- Contribute to reach the Order Intake and Gross Margin targets - overall and for each product line (Rotating Equipment services, static equipment services, Machine shop services) Profiling of the main competitors, continue monitoring of their portfolio and relevant market data (market prices, current orders, target customers & segments).
- Opportunities & Projects internal management (identification, negotiation, booking, closing etc.) through the official CRM application software "Salesforce"
- Management of accounts (Qatar market).
- Assisting Operation Manager in the overall delivery of awarded job to ensure all deliverables are met timely and accurately.

- Leading proposals and estimation team to achieve on time technically accurate quote.
- Coordinating with financial management including forecasts, estimates and invoicing.
- Bid review for the tenders (in case of complex opportunities and/or strategic deals), negotiating tender and contract terms.
- Active participation trade shows, exhibitions such as ADIPEC, METS and Turbomachinery & Pump Symposium
- Business development activities by meeting OEMs for possibility of joint venture which are in line to our business needs. Successful in collaboration with Sulzer, Yamada and Hyosung.

PREVIOUS EXPERIENCE

April'12 – May'15: AlMeer Technical Services W.L.L

Work Location: Saudi Arabia

Sales & Project Engineer, Oil and Gas

Role and Responsibilities.

- Almeer has its headquarters based in Kuwait. As part of its expansion, the company started a division in Saudi Arabia, and I was among the first batch of recruits for the Saudi division. I initially joined as a Project Engineer and, after completing a turnkey project, transitioned to a sales role to develop the business in Saudi Arabia.
- Identifying new & upcoming projects & tenders in Oil & Gas industry, meet the Customers for new business opportunities.
- Maintain and develop business with existing and potential customers (End-users & EPC Contractors). Main focus on End-users like SAUDI ARAMCO, SABIC, SATORP, JANA etc.
- Product positioning of companies we represent by organizing seminars & presentations to Consultants, End-users and in trade shows such as SAOGE, ADIPEC etc
- Establish sales objectives and develop sales forecasts.
- Regularly assess and evaluate market dynamics.
- Identifying new & upcoming projects & contracts in Oil & Gas industry, meeting the Customers, EPC Contractors and consultants.
- Managing activities pertaining to negotiating/ finalization of deals (techno commercial) for smooth execution of sales & order processing.
- Providing technical service support to clients and resolving their issues/ concerns and closing technical queries.
- Developing relationship with clients for enhanced terms ensuring continued & repeat business.
- Ensuring prompt deliveries and smooth execution of projects involving with PMT team.
- Preparation of tender pre-qualification documents, registration documents.
- Coordination with OEM's, vendors involved in project.
- 20% domestic and international travel

Highlights

- Vendor approval with leading clients Saudi Aramco, Sabic, JANA, Marafiq, SATORP, SEC, Maadain.
- New business plan and joint ventures operations with technology providers and vendors.
- Achieved regional Collaboration and Partnership with M/s PAS Arabia, M/s. Alltecglobal, M/s Yamada.
- Handled the bidding and tendering as per requirements as well as performed project bid analysis for technical requirements & project calculation activities.

Sep'09 – Mar'11: AL Mukhtar Contracting Co., W.L.L

Work Location: State of Qatar

Sales Engineer for Partner Compressor Controls Corporation

Oil and gas Division

Role and Responsibilities.

- Support Regional Manager of principal company Compressor Control Corporation within territory.
- Meet with customers to understand requirements and provide feedback to regional manager to coordinate with estimations team and create proposal for new equipment supply, spare parts or onsite trainings and trouble shooting.
- Generate & verify Bill of Materials for quotations.
- Customer facing presentations and solution description overview.
- Provide complete technical solution and Costing assistance for Gas turbine controls upgrades.
- Co-ordinates with client, manufacturing facility for technical queries.
- Resolve project specification / scope queries, handle correspondence and project's cost, margins, schedule & risks.
- Participation in trade shows and expos including turbo machinery symposium, Big5, ADIPEC, etc.

ACHIEVEMENT AND ACTIVITIES

- Factory visit and training related to Sales and retrofit at Sulzer Pumpen (Deutschland) GmbH, Germany
- Factory visit and services and spare parts management training at Sulzer Leeds, UK
- Certificate of appreciation from Sulzer for valuable contribution towards successful completion of QSGTL MTA-3 Turnaround Project, Qatar
- IMS Awareness and Internal Auditor Training based on ISO 9001:2015 and ISO 45001:2018
- IOSH – Working safely.
- Project Management from ATI Institute, India and Advanced Project Management as per PMBOK
- Hands on training on Anti surge control system of compressors
- Participated as an exhibitor in ADIPEC, BIG5, METS, WEPower and SAOGE exhibitions numerous times.
- Defensive driving
- API product awareness training on 5CT, 6A, 7-1, 16A and spec Q1.
- SIL assignment workshop trainings by Hendsa
- Turbo machinery overview training by STORK
- Motor services training by ABB

I hereby declare that all the information given above is true to the best of my knowledge.

Syed Farooq Mohammad Hussaini

SULZER

Services EMEA Awards 2023

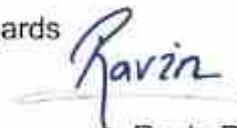
Excellence in Execution QatarEnergy

This certificate is awarded to

Syed Farooq Mohammad Hussaini

Thank you for your commitment to achieving excellence, this has greatly contributed to the success of this project.

Warm regards



Ravin Pillay-Ramsamy
Services EMEA Region President



OE-0036

SULZER

SULZER ROTATING EQUIPMENT SERVICES, QATAR

Certificate of Appreciation

awarded to

MR. Syed Farooq Mohammad

**IN RECOGNITION OF YOUR VALUABLE CONTRIBUTION
TOWARDS THE SAFE AND SUCCESSFUL COMPLETION OF
TURNAROUND PROJECT**

QATAR SHELL GTL MTA-3, 2022

RAS LAFFAN, QATAR

Jan A. Clarke

PROJECT MANAGER



BUREAU VERITAS
Certification



Certificate of Completion

This is to certify that

SYED FAROOQ MOHAMMAD HUSSAINI

has successfully attended and completed the

IMS Awareness and Internal Auditor Training
Based on ISO 9001:2015, ISO 14001:2015 and ISO 45001:2018

Held on: Nov 17, 27, 28, 29, 2022

At: *Doha, Qatar*

Signed:


Vinoth K.P - Certification Manager
Doha, Qatar

Date: 19th December 2022

Certificate Serial No: **BVQ/SUBSEA-IMS/22.155.46/04**



This is a certificate awarded to

Syed Farooq

on successfully completing

Working Safely

a course approved and validated by the

Institution of Occupational Safety and Health

in association with

Phoenix HSC (UK) Ltd

Approved Centre: 1044

Signed on behalf of IOSH

Vanessa Hamsed-Wilks

Chief Executive

R. Hodgson

Course Organiser



Ref. No.: 1193/OES/HR/CM

01st August 2022

TO WHOM IT MAY CONCERN

This is to certify that **Mr. Syed Farooq Mohammad Hussaini** holder of Indian Passport No. S2365340 was employed with Oryx Engineering Solutions WLL company for the period from 23-Dec-2015 to 18-Aug-2022 during that time he held the position as Sales Engineer.

During the tenure of his employment with us, he was found sincere and to be reliable in the Performance of the duties and responsibilities assigned to him.

We wish him all success in his future endeavors.

Best Regards,

For Madina Oryx Engineering Solutions WLL,



Christopher McLaughlin
Group General Manager





Date: 22nd May 2015

To Whom It May Concern

This is to certify that Mr. Syed Farooq Mohammad Hussaini of Indian nationality holding Passport No. G9786827 was working with Almeer Saudi Technical Services Company as Project Engineer from 4th April 2012 up to 23rd of May 2015.

According to our records his work has been found satisfactory because of his sincerity, dedication and hard work. During his tenure his service here was appreciated by his superiors. We have no problem with him joining any other company.

We wish him all the best for his future prospect.

For, AlMeer Saudi Technical Services Co. W.L.L.


Ali Abdullah Ali-Yousef 22.5.2015
HR Manager





Internal Memo

Ref. : **HR.Admn./PER/010/07-11**

To : **Mr. Syed Farooq Mohd. Hussaini**
Sales Engineer, Energy Division

C/c : **Mr. Mohammad A. Rahim Mohammad**
CEO

Mr.Suresh Kumar
Financial Manager

Mr. Mohammad Shuaib
Energy Division Manager

From : **Mr. Abdulhameed Yusuf Aalhammadi,**
H.R. & Admin Manager

Date : **24/07/2011**

Subject : **Acceptance of Resignation**

It is with regret that we acknowledge and accept your letter of resignation dtd. 23rd June'2011, as a Sales Engineer, Energy Divison. We appreciate the work you've done in your capacity during your employment with us and we wish you well in the future.

Your effective coverage termination date is 31st July'2011, as you are required to work till the end of this month as per office protocol Kindly arrange to handover all your belongings such as, but not limited to office keys, all files & information; client list, contracts, contact nos. etc. by July end to your Divisional Manager.

You can coordinate with your Divisional Manager and Account Dept. to settle your final settlement. You may direct all inquiries regarding the termination to the undersigned.

Best Regards,

24/7/2011

Mr. Abdulhameed Yusuf Alhammadi,
H.R. & Admin Manager



Visvesvaraya Technological University, Belagavi

Karnataka State, INDIA 118770

TRANSCRIPT AS PER RECORDS

We do not have GPA scheme of evaluation

Name : SYED FARDOO MOHD HUSSAIN
 University Seat No : UKB047015
 Year of Entrance : 2004
 Year of Leaving : 2009
 Degree Received : Bachelor of Engineering
 (Instrumentation Technology)

1. Duration of the Course : 3 Years
2. Medium of Instruction : English
3. First class with distinction (FCD) : Not less than 70% of the aggregate marks in first attempt
4. First class (FC) : Less than 70% but not less than 60% of the aggregate marks in first attempt
5. Second class (SC) : Less than 60% of the aggregate marks in first attempt

SUBJECTS	Hours Per Week		Marks Obtained	Max. Marks
	Lecture	Practical		
I Semester				
1. Engineering Mathematics - I	4		62	125
2. Engineering Chemistry	4		57	125
3. Computer Concepts & C Programming	4		61	125
4. Elements of Mechanical Engineering	4		76	125
5. Basic Electronics	4		50	125
6. Computer Programming Lab		3	57	75
7. Engineering Chemistry Lab		3	53	75
First Attempt Total:	395	/ 775	Class: SC	# 2
II Semester				
1. Engineering Mathematics - II	4		60	125
2. Engineering Physics	4		65	125
3. Elements of Civil Engineering	4		73	125
4. Engineering Graphics	4		110	125
5. Basic Electrical Engineering	4		52	125
6. Workshop Practice		3	58	75
7. Engineering Physics Lab		3	44	75
First Attempt Total:	464 + 1	/ 775	Class: FC	# 1
III Semester				
1. Engineering Mathematics - III	4		84	125
2. Electronic Circuits	4		53	125
3. Logic Design	4		61	125
4. Network Analysis	4		54	125
5. Electrical & Electronic Measurements	4		51	125
6. Signals & Systems	4		50	125
7. Analog Electronics Lab		3	52	75
8. Digital Electronics Lab		3	45	75
First Attempt Total:	435	/ 900	Class: SC	# 3
IV Semester				
1. Engineering Mathematics - IV	4		59	125
2. Power Electronics	4		53	125
3. Control Systems	4		56	125
4. Field Theory	4		62	125
5. Microprocessors	4		50	125
6. Computer Organization	4		58	125
7. Microprocessors Lab		3	55	75
8. Power Electronics Lab		3	40	75
First Attempt Total:	394	/ 900	Class: SC	# 2

SUBJECTS	Hours Per Week		Marks Obtained	Max. Marks
	Lecture	Practical		
V Semester				
1. Signal Conditioning Circuits	4		70	125
2. Instrument Transformers	4		71	125
3. Biomedical Instrumentation	4		72	125
4. VLSI Microprocessor	4		61	125
5. Digital Signal Processing & Applications	4		79	125
6. C++ and Data Structures	4		65	125
7. VLSI Microprocessor Lab		3	40	75
8. Instrumentation Lab		3	64	75
First Attempt Total	518	/ 900	Class: SC	# 2
VI Semester				
1. Communication Systems	4		65	125
2. Process Control	4		81	125
3. Analytical Instrumentation	4		67	125
4. Microcontroller	4		77	125
5. Advanced Control Systems	4		85	125
6. Digital Image Processing	4		62	125
7. Data Conversion and Control Systems Lab		3	62	75
8. Microcontroller Lab		3	50	75
First Attempt Total	555	/ 900	Class: FC	# 1
VII Semester				
1. Constitution of India & Professional Ethics	4		67	125
2. Control System Components	4		79	125
3. Optical Instrumentation	4		86	125
4. VLSI Design	4		83	125
5. Computer Communication Networks	4		72	125
6. Instrumentation & Control in Petroleum Ind.	4		80	125
7. DSP Lab		3	62	75
8. Process Control System Lab		3	70	75
First Attempt Total	532	/ 775	Class: FC	# 1
VIII Semester				
1. Ethics, I.T. & Technology Management	4		93	125
2. Automation & Process Control	4		84	125
3. Optical Communication	4		75	125
4. Remote Sensing and Telemetry	4		85	125
5. Project Work	3		107	200
6. Seminar on Project			48	50
First Attempt Total	570	/ 750	Class: FCD	# 1

Grand total of V to VIII Semester : 2175 out of 3325 (max.)

Class of the Degree + First Class

CIPT1 is not considered for Grand Total and the Class Declaration

AUTHENTIC



Rangasamy B.E



Visvesvaraya Technological University

Belagavi- 590 018

ATTESTED

Karnataka State, INDIA

NOTARY PUBLIC



The Visvesvaraya Technological University (VTU) the Government of Karnataka on 4 April 1998 Belagavi, as per the provisions of the VTU administration, four Regional Offices at the four Quarters, namely, Belagavi, Bengaluru, Kalabur established. VTU is a Member of Association of Con



STATE OF QATAR دولة قطر

No: 2022001128675/1

Date: 04/08/2022

Amount: 100 QAR

SYED FAROOQ MOHD

صادق علی صبحہ الختم والتوثیق ل: بغارة جمهورية الهند في الدوحة ون ائني مسؤولیة عن المحتویات

02653518

There are at present 205 Engineering Colleges aff Bengaluru Region, 54 under Mysuru Region, 30 un under Kalaburgi region)

The University offers 34 graduate programs (B.E. / B.Tech. / B.Arch.), 92 Postgraduate programs (M.Tech.), and other courses like M.B.A., M.C.A., M.Sc.(Engg.) by research and Ph.D. programmes. Every year about 80,000 students take admission for undergraduate courses, 9,000 students PG courses, 4,000 students for MCA and 5,000 students for MBA.

Graduate Programs

The graduate program is of four years duration comprising eight semesters, except for Architecture, which is of five years duration. The first year of study is common to all engineering (B.E./B.Tech.) disciplines. The students have to complete the B.E./B.Tech. program within 3 years and B.Arch. program within 10 years.

Postgraduate program

The postgraduate program is of two years duration comprising four semesters, except for Master of Computer Applications, which is of three years duration. The students have to complete the MBA/M.Tech. courses within 4 years and MCA course within 6 years.

Bachelor's degree / Master Degrees shall be awarded to the candidates who have passed all the stipulated courses of all semesters and earns required number of credits specified for each program.

The SGPA (Semester Grade Point average) and CGPA (Cumulative Grade Point Average) are calculated as cited below :

Embassy of India, Doha
Date: 31/8/22
84543

No. SGPA = $\frac{\sum (\text{Course Credits} \times \text{Grade Points}) \text{ for all courses registered in that semester}}{\sum (\text{Course Credits}) \text{ for all courses registered in that semester}}$

CGPA = $\frac{\sum (\text{Course Credits}) \times (\text{Grade Points}) \text{ for courses excluding those with F grade until that semester}}{\sum (\text{Course Credits}) \text{ for courses excluding those with F grade until that semester}}$

Seen in Consular Department, Embassy of India, Doha



M.C. RAJAGOPALAN
ASSISTANT CONSULAR OFFICER

Conversion of CGPA into Percentage: $P = [CGPA \text{ Earned} - 0.75] \times 10$
CGPA at the end of Program shall be ≥ 5.00 .

Embassy of India
Doha | Qatar

ವಿಶ್ವೇಶ್ವರಯ್ಯ ತಾಂತ್ರಿಕ ವಿಶ್ವವಿದ್ಯಾಲಯ, ಬೆಳಗಾವಿ
VISVESWARAIAH TECHNOLOGICAL UNIVERSITY, BELGAUM
KARNATAKA, INDIA



Certifies that

SYED FAROOQ MOHD HUSSAINI

ಬ್ಯಾಚಲರ್ ಆಫ್ ಇಂಜಿನಿಯರಿಂಗ್

ಪದವಿಗೆ ಅಗತ್ಯವಾದ ಅರ್ಹತೆಗಳನ್ನು ಕೈವರೆಂದು ಪರಿಗಣಿತವಾಗಿರುವ ಕಾರಣ
ಮೇಲೆ ಕಾಣಿಸಿದ ಪದವಿಗೆ ಅವರನ್ನು ಅಂಗೀಕರಿಸಲಾಗಿದೆ.

has been duly admitted to the Degree of

Bachelor of Engineering

in recognition of the fulfilment of requirements

for the said degree



ಪರೀಕ್ಷಾ ಕ್ರಮ ಸಂಖ್ಯೆ

University Seat Number : 3KB04IT015

ವಿಷಯ

Subject : *Instrumentation Technology*

ಕ್ರೋರಿ

Class : *First Class*

D 013082

ವಿಶ್ವವಿದ್ಯಾಲಯದ ಮುದ್ರೆಯೊಂದಿಗೆ ಕೊಡಲ್ಪಟ್ಟಿದೆ
Given under the seal of the University

ಬೆಳಗಾವಿ
Belgaum

ದಿನಾಂಕ

Date : JAN 07, 2010

H.P. Khincha

ಉಪವಿ

VICE CHANCELLOR



AUTHENTICATED

NO. RCB ATN ATD 4572009

Dated 22-3-10



بِسْمِ اللَّهِ الرَّحْمَنِ الرَّحِيمِ
مصلحة ختم ودفتر وزارت امور خارجه
مبنی بر اساس مقررات وزارت امور خارجه

21 MAY 2012 08757

صادق استفااره المملکة العربیة السعودیة
«القسم التصاريح» في مبنى
الختم والتوقيع دون مستوفياتها على المحتويات
الرقم ١٤٢٢

١٤٢٢

026715

دفع القسم التصاريح



FAHAD

C. M. SPIROL
C. M. SPIROL I.A.S
REGIONAL COMMISSIONER,
BELGAUM DIVISION, BELGAUM
KARNATAKA STATE (INDIA)

محمد الشيبان محمد

no. 102415
No. 102415
उप सचिव /
सचिव /
अधिकारी
Type Size
Signature
Date
Official

Embassy of India, Doha (Qatar)

No. 229212 Dated 11.05.12
Seen in Consular Department, Embassy
of India Doha (Qatar)



Lilly S. Beck
[LILLY JOSEPHINE BECK]
Second Secretary (PPS)
Embassy of India
Doha (Qatar)



Prabhash Kumar
(PRABHASH KUMAR)
Administrative Officer (I) (D),
Ministry of External Affairs, New Delhi

The Signature of N. S. Bhaissari
N/S - is hereby certified

N. S. Bhaissari
N. S. Bhaissari
Joint Office
Home Department
Government of Maharashtra
Mumbai, India

28 جون 2012



TESTED BY ME
Shree

N. S. BHAISSARI

28 JUN 2012

Handwritten notes and stamps in Arabic and Urdu, including a purple circular stamp with the Indian emblem.

Stamp of the United Arab Emirates Ministry of Foreign Affairs, dated 05/07/2015, with handwritten details and a barcode.

State Of Qatar
Residency Permit



دولة قطر
رخصة إقامة

ID.No: 28535628667 الرقم الشخصي:
D.O.B.: 29/11/1985 تاريخ الميلاد:
Expiry: 23/03/2025 الصلاحية:
الجنسية:
Nationality: الهند INDIA
المهنة:
Occupation: مهندس



الاسم: سيد حسيني

Name: SYED FAROOQ MOHAMMAD HUSSAINI

State of Qatar
Ministry of Interior
Traffic Department

دولة قطر
وزارة الداخلية
إدارة المرور

رخصة سواق

DRIVING LICENSE

الرقم الشخصي 28535628667
الاسم سيد حسيني

NAME SYED FAROOQ M. HUSSAINI
NAT. INDIA الجنسية الهند
DATE OF BIRTH 1985-11-29 تاريخ الميلاد
BLOOD GR. فصيلة الدم
FIRST ISSUE 2011-03-14 تاريخ الاصدار
VALIDITY 2026-06-16 تاريخ الانتهاء

